

Financial Overview

Hai Tran, CFO

Safe Harbor Statement and Non-GAAP Financial Measures

Forward Looking Statement

This presentation may contain statements which constitute forward looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding the intent, belief or current expectations of the Company, its directors, or its officers with respect to the future operating performance of the Company. Investors are cautioned that any such forward looking statements are not guarantees of future performance and involve risks and uncertainties, and that actual results may differ materially from those in the forward looking statements as a result of various factors. Important factors that could cause such differences include, but are not limited to, the Company's ability to grow its Infusion segment organically or through acquisitions and to integrate acquisitions and obtain financing in connection therewith; its ability to reduce operating costs while sustaining growth; reductions in federal, state and commercial payor reimbursement for the Company's products and services; increased government regulation related to the health care and insurance industries; as well as the risks described in the Company's periodic filings with the Securities and Exchange Commission, including the Company's annual report on Form 10-K for the year ended December 31, 2012. The Company does not undertake any duty to update these forward-looking statements after the date hereof, even though the Company's situation may change in the future.

Note on Non-GAAP Financial Measures

This presentation includes references to EBITDA, Adjusted EBITDA and / or Segment Adjusted EBITDA which are not calculated under standards or rules that comprise U.S. GAAP. Such measures are referred to as non-GAAP. Non-GAAP measures may be defined or calculated differently by other companies. These measures should not be viewed as a substitute for those determined in accordance with U.S. GAAP. A reconciliation to the most comparable GAAP measure for Adjusted EBITDA can be found in Schedule 4 and Schedule 5 to Exhibit 99.1 of BioScrip's Current Report on Form 8-K filed on August 7, 2013, which is available in the "Investors" section of BioScrip's website at www.bioscrip.com/



2013 Scorecard

Initiative	Status		
Organic Growth	√	Double digit growth despite demands of acquisition integrations	
Margin Expansion	\checkmark	Mix improvement and purchasing savings	
Cost Reduction / Operating Leverage	✓	Overhead reductions	
Acquisitions	✓	InfuScience, HomeChoice Partners, CarePoint Partners; robust pipeline of new opportunities	
Integration / Synergy Realization	$\leftarrow \rightarrow$	Timing in synergy realization, targeted Adj. EBITDA once integrated intact	



Strong Infusion Growth (Acquisitions and Organic)

(\$ in Ms)	Q2 2012	Q3 2012	Q\$ 2012	QI 2013	Q2 2013
Revenue	\$111.0	\$125.9	\$135.6	\$154.4	\$156.2
% YoY Growth	_	+40%	+32%	+41%	+41%
Adj. EBITDA	8.0	9.9	11.0	12.3	14.2
% of Revenues	7.2%	7.9%	8.1%	8.0%	9.1%

CarePoint Partners

- Closed on August 23, 2013
 - -\$160M in annual revenue
 - -12% 14% Adj. EBITDA margins once fully integrated
 - \$19M \$22M in Adj. EBITDA
- Integration update
 - -Early integration validating synergy thesis
 - -Timing of synergies uncertain through Q4, 2013
 - -Full integration and synergy savings targeted for Q3 / Q4 2014



2013 Outlook

Adj. EBITDA (\$ in Ms)	Outlook July	Outlook September
Infusion – Base	\$61	\$56
Infusion – HomeChoice	9	6
Infusion – CarePoint	4	2
Infusion subtotal	74	64
Home Health	5	5
PBM	21	17
Corporate	(30)	(30)
Total	\$70	\$56

- Primary drivers of change in outlook:
 - Risks in PBM business
 - Delays in certain growth initiatives
 - Timing of net impact of acquisitions
 - Timing of De Novo breakeven



Infusion Bridge

Adj. EBITDA (\$ in Ms)	Base Infusion	HomeChoice Partners	CarePoint Partners	Total
Projected	\$61	\$9	\$4	\$74
De Novos	(2)	-	-	(2)
Cost Reductions	(1)	-	-	(1)
Growth Initiatives	(2)	-	-	(2)
Net Acquisition Impact	-	(3)	(2)	(5)
Totals	\$56	\$6	\$2	\$64



PBM Business

Volume steady at slightly weaker levels than Q2 through 2 months of Q3

- Risks remains:
 - –Volume volatility
 - -Retail pharmacy chain pricing
- Current 2013 PBM business assessment:
 - −Revenue of ~\$73M
 - -Adj. EBITDA of ~\$17M
 - -Current expected normalized Adj. EBITDA of ~\$11M

Pro Forma Earnings Potential

(\$ in Ms)	Adj. EBITDA
2013 Infusion (Current Outlook)	\$64
Plus:	
HomeChoice Full Year	3
CarePoint Fully Integrated	19
Realization of Delayed Items	8
Cost Reductions	3
Pro Forma Infusion	\$97
Est. Run-Rate Home Health	5
Est. Run-Rate PBM	11
Est. Run-Rate Corporate	(30)
Pro Forma Total Adj. EBITDA	\$83



Key Takeaways

- Organic revenue growth strong despite timing challenges
- Growth opportunities remain, but largely impacted by timing
- Opportunities remain for additional margin expansion through improved therapy mix and further cost reductions
- Long term growth prospects intact
 - -Healthy, sustainable organic growth
 - -Fragmented market available for consolidation
 - -Target of double or tripling market share in 3-5 years with Adj. EBITDA margins expanding to double digits

